

Wednesday, October 13, 2004

Lumacurve Airfield Signs  
ATTN: David Kleinman  
3190 East 65th Street  
Cleveland, OH 44127

RE: Lumacurve® Signs at Edwards County Airport, Rocksprings, TX

Dear Mr. Kleinman:

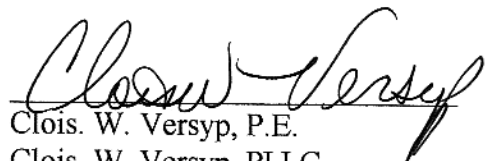
We had the satisfying experience to purchase and install three Lumacurve® signs at the Edwards County Airport at Rocksprings, Texas. These signs consisted of one 2-module hold sign and two 1-module runway exit signs. We found the signs to be properly individually packaged with no scrapes or scratches. We have had an occasion in the past to have this occur with other sign manufacturers who feel only plastic between the sign modules will protect them from getting scratched during shipment. The signs were easy to install and were literally "plug and play" signs. We did not need to calibrate these signs whatsoever. We plugged them in, flipped the regulator switch, and they burned brightly. We tested them at night for all three MIRL settings and the signage brightness intensity stayed the same. It has been four months to date and no new bulbs have needed to be added or replaced. We have heard nightmare stories about other signs that have needed constant attention and calibration and recalibration to get them to work properly. Thankfully, your signs have worked properly "right out of the box" and it has saved us a lot of additional time and attention that may have been needed by another sign manufacturer. When you are 200 miles from the signage location, it's very inconvenient to have to go back for an unnecessary maintenance call. Not only did we get signs that worked right the first time, but the Lumacurve® signs were cheaper and more visually appealing than other signage competitors. Thanks again for all of your help in getting the signs purchased and shipped so quickly to our site. We feel we made a very wise decision to purchase and install Lumacurve® signs. We would highly recommend Lumacurve® signs to our other Airport Sponsors and their electrical contractors in the future.

Please contact Mr. Scrivner at 325-698-4330 or Mr. Versyp at 325-692-9996 if you should have any questions concerning the above information.

Sincerely,



Weldon Scrivner, P.E.  
Hibbs & Todd, Inc.  
Abilene, Tx



Clois W. Versyp, P.E.  
Clois W. Versyp, PLLC  
Abilene, Tx